

Katun Performance™ Color Drum Unit for use in

Konica Minolta bizhub C220/C280/C360

Digital Copier/Printers

Katun PN: 37764 • OEM PN: A0XV0TD (DR-311)

Manage costs and increase your profits with this color drum unit now available from Katun!

Katun® is pleased to introduce a Katun Performance™ remanufactured color drum unit for these popular color models. This remanufactured drum unit delivers OEM-equivalent performance at a significant cost savings compared to the OEM product.



Note: Products shown represent Katun products in this category.

Benefits:

◆ Katun-Exclusive Cost Savings Opportunity

Katun is the first and only aftermarket company to provide OEM compatible remanufactured color drum units for these Konica Minolta color applications. You now have an option to choose between the higher-cost OEM drum unit or the lower-cost Katun Performance™ product.

◆ OEM-Equivalent Fit and Performance

During extensive laboratory testing, this Katun Performance™ color drum unit produced image density, life, and overall performance equivalent to the OEM product. Additionally, the Katun drum unit offers easy, drop-in installation, just like the OEM drum unit.

◆ New Components Ensure Exceptional DU/C Quality

This Katun drum unit is remanufactured and assembled with new components, including a drum cleaning blade, main charge components, and a Katun-exclusive OPC drum. In addition, each drum unit is produced in accordance with Katun's four-part drum cartridge remanufacturing process, ensuring consistent quality and exceptional performance – at a superior value.

◆ Excellent Long-Term Profit Opportunity

This Katun Performance™ color drum unit will provide dealers with a great long-term opportunity to reduce their expenses on a significant portion of their installed machine base.

◆ Cash-4-Cores Recycling Program

We strongly encourage dealers to keep sending us their used OEM drum unit cores for this product, including the black drum unit cores. In doing so, dealers can enjoy greater profits, earn cash for their used drum units, and help reduce the number of cores that end up in landfills!

For more information on how to recycle these units, receive money in return and ensure future product availability, please visit www.katun.com/about-us/environment/recycling.

Model Overview (Applications use 3 color drum units – color drum unit is common, not color specific)

OEM	Model	Speed (ppm)	Intro Date	Status
Konica Minolta	Bizhub C220	22	September 2009	Current
	Bizhub C280	28	September 2009	Current
	Bizhub C360	36	September 2009	Current

Product Metrics

	OEM	Katun
Part numbers	A0XV0TD, DR-311 (C M Y Drum Unit)	37764 (C M Y Drum Unit)
Price per/Sold in	Individual Drum Unit	Individual Drum Unit
Country of origin	China	Assembled in Mexico
OEM stated drum unit life*	55,000 copies (C220: CMY) 75,000 copies (C280: CMY) 90,000 copies (C360: CMY)	55,000 copies (C220: CMY) 75,000 copies (C280: CMY) 90,000 copies (C360: CMY)

**Actual yield may vary depending on machine application, machine condition, and usage conditions.*

Select Products for this Machine Series

OEM Part Number	Katun Part Number	Description
A11G131 (TN-216K)	39541	NEW! Black Toner
A11G431 (TN-216C)	39542	Cyan Toner
A11G331 (TN-216M)	39543	Magenta Toner
A11G231 (TN-216Y)	39544	Yellow Toner
A00J-5636-00	38872	Paper Pickup / Feed Roller
A162WY1	38759	Waste Toner Container